

Helping Ohioans with
Healthcare Benefit

Choices



NEWS

October 2020

NAHU - Representing those who serve the health insurance needs of employers and individuals seeking health insurance coverage.

Letter from the President, Deborah Bogdan

NAHU provides its members with professional resources, publications and business-development tools. In addition, as a member of NAHU you have access to exclusive member-only discounts at O Depot, OfficeMax, UPS, Hertz, iDefend Business and Dell computers.

For me, the most valuable member benefit is being my voice. Whether it is in Washington D.C. or Columbus, Ohio, NAHU is working with the Administration and regulatory bodies to help navigate this every changing world as it relates to our clients and to us. The weekly Washington updates and podcasts are instrumental in not only keeping me up to date but they also allow me to keep clients informed.

If you are currently a member, you know the benefits. Thank you for your membership! If you are not a member, may we ask why not? What can we do to earn your membership?

Your NEOHUA Board of Directors are available to answer any questions you may have regarding membership. We are also open to all suggestions. Please feel free to contact us.

Stay Safe. Stay Healthy.
Debbie Bogdan

Board of Directors

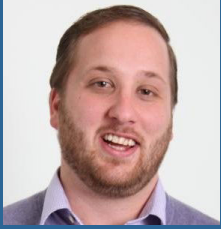


President
Deborah Bogdan



Vice President
Richard Muccio

"As the premiere trade association representing health insurance agents and brokers, NAHU continues to protect the indispensable role that professional benefits specialists play in serving consumers." NAHU CEO Janet Trautwein



Treasurer
Andrew Toppin



Secretary
Ann Stark

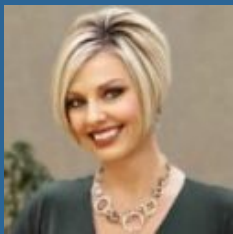


Immediate Past President
Leslie James

Trustees



Shelley Chornak



Cindy Clements

Webinar

New HRAs: More Employer Options & Flexibility, Failures and the Future of HRAs

Join us for two webinars on October 21, 2020 at 8:45 - 11 AM EDT.

Agenda

8:45am - 9am - Business/Sponsor recognition
9am - 10am - New HRAs: More Employer Options
10am - 11am - Flexibility, Failures and the Future of HRAs

Cost:

Free for NEOHUA members use code: MEMOCT21

\$25 for non-members



[REGISTER NOW](#)



Speaker: Chad Granger

[View Bio](#)

New HRA Plans: More Employer Options (1 CE approved #63916)

This course is to provide comprehensive and technical information on how Qualified Small Employer HRAs, Individual Coverage HRAs and Excepted Benefit HRAs can be used to provide employers with greater employee benefit options. We expect that benefit consultants will be able to more confidently discuss critical issues, compliance matters and solutions as they implement these specific plan designs with their clients. The method of instruction will include PowerPoint presentations and other information.



Dave Cunix



Jaime Lebron



Evan Harcourt



Joanie Keehn



Administration Office

if pertinent, in both a classroom and webinar format. The course is taught to health brokers, benefit consultants and other healthcare advisors.

Flexibility, Failures, and the Future of HRAs (1 CE approved #65408)

This course is to provide creative plan designs and comprehensive information on how Health Reimbursement Arrangements can collaborate and enhance existing employer-sponsored health benefits. We expect that benefit consultants will be able to more confidently discuss critical issues and solutions that exist as they implement these specific plan designs with their clients. The method of instruction will include power point presentations and other information if pertinent to the classroom discussion. The course is taught to health brokers, benefit consultants and other health care advisors.

Sponsor



Help your local Chapter win up to \$1,500 by attending the 3 upcoming OAHU webinars. The chapter with the highest percentage of their membership in attendance could win up to \$500 per webinar!

OAHU Legislative Update
 Tuesday, October 13, 2020 · 9:00 am to 10:00 am · A Virtual Meeting

Featuring:

Federal and state healthcare priorities that impact your business

- Speaker of the House
- The Ohio Election Process
- NAHU 2020 Legislative Priorities
- Ohio 2020 Legislative Priorities
- One Hour Ohio CE Pending

Session designed to provide an overview of the upcoming Ohio elections and pending health care related legislation.



Barb Gerken
VP/Director of Employee Benefit Compliance
First Insurance Group
OAHU Leg Chair



John McGough
President
McGough & Associates, Inc.
OAHU Lobbyist

Helping Ohioans with Healthcare Benefit  **Choices**

OAHU Members Free and Non-Members \$25
 Not a member? Join a local chapter today!
To Register, Join and Learn More, go to www.ohioahu.org

The chapter with the highest percentage of their membership in attendance at this webinar will win up to \$500!

REGISTER NOW



2020 NEOHUA Products Expo

SAVE THE DATE!

Virtual Products Expo
March 10, 2021

JM Business Solutions, LLC
Sheri Maskow
3053 Nationwide Parkway
Brunswick, Ohio 44212
330.273.5756

Is NAHU A Great Fit for Your Agency?

During these unprecedented times, NAHU can be an invaluable resource. We are so glad you're a part of NAHU. We wanted to make sure you knew about an exciting opportunity that may benefit your agency – and save you money. Please watch the short video below:



New Members

If you are interested in becoming an NEOHUA member, please [click here](#)

Save the date

October 21, 2020 - Webinar HRAs: More Employer Options & Flexability and the Future of HRAs

March 10, 2021- Virtual Products Expo

Northeast Ohio Health Underwriters Association

www.neohua.com

330.273.5756

