



NABIP

Shaping the *future* of healthcare

Don't Forget to Follow us on Social Media, Tag Us, Share our Pages and Comment on our posts!



December 2023

Our office will be closed for the Holidays December 22, 2023, through January 2, 2024.

We will return at 8:00 am EST on Wednesday, January 3rd.

With this year coming to a close, we would like to take this opportunity to THANK YOU for supporting NABIP Northeast Ohio and look forward to seeing all of you next year in 2024!

Letter from the President, Jaime Lebron



**President
Jaime Lebron**

Greetings NABIP-NEO Members!

Thanksgiving is behind us and as we enter the bustling Holiday Season, I'm sure you are taking up every minute to assist your clientele with the various health insurance open enrollment timeframes.

You are a valuable resource to navigate the complexities of healthcare during this time of the year. NABIP-NEO is standing behind you to provide the necessary information to keep you abreast of industry trends and upcoming legislation as it pertains to health insurance in every aspect.

NABIP-NEO is heading into 2024 with an array of planned professional programs and events and I look forward to your participation. Mark your calendars for our annual Holiday Social on December 20th to celebrate the season, unwind from the chaos and prepare to welcome the new year. Click on the link below to RSVP and join the festivities with your peers and bring a friend. [Northeast Ohio Health Underwriters Association \(memberclicks.net\)](https://memberclicks.net)

We also invite you to attend the upcoming Capital Conference in Washington D.C. [NABIP | Capitol Conference](#) .

There is an opportunity for the **Clayton W. Rooy CAP Conference Scholarship** recipient winner to be included. Be sure to apply if you are a first-time attendee. **Application deadline is January 20, 2023**. You can speak with one of our board members to learn more. [Chapter Award Program \(neohua.com\)](https://neohua.com)

This year has allowed your NABIP-NEO chapter to be recognized for a couple of accomplishments and I want to thank the entire board for their hard work and a job well done. We received recognition for **2023 Website Award, Local Chapter** as well as **2023 Gold Certified** status!

Have questions? Contact the NABIPNEO office at 330-273-5756 or visit our website. <http://www.nabipneohio.org/>

I also want to acknowledge our valued members for representing our industry with integrity and foresight. It's because of **you** that we continue offering the great benefits that our organization provides!

Wishing everyone a Fantastic Holiday Season and a Safe New Year!

Cheers!

Jaime Lebron, President



NABIP OHIO PAC

A key ingredient in representing NABIP OHIO members is to have a successful Political Action Committee (PAC) that is an active participant in the election of State Senators and Representatives who support the role of health insurance agents and the families and businesses they serve.

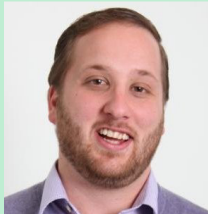
**Vice President
Scott Krebs**



**Treasurer
Debbie Boop**



**Secretary
Debbie Bogdan**



**Immediate Past
President
Andrew Toppin**

Trustees



Contributing to our NABIP OHIO PAC helps to support the work we all do for our clients and our community. You can contribute any amount and we encourage you to become a Capitol Club member by contributing at least \$25 automatically each month or an annual donation of \$300. By becoming a Capital Club member, you become one of our elite donors and will receive recognition annually during our events.

Thank you supporting your NABIP OHIO PAC. [DONATE TODAY](#)

***We currently are not accepting ACH payments for donations. ***

SAVE THE DATES!

NABIP Northeast Ohio Holiday Social

December 20, 2023

Great Lakes Brewing Company

2516 Market Ave.

Cleveland, OH 44113

Cost to Attend: \$15

Cost to Attend and Receive Six 50/50 Raffle Tickets: \$20

[REGISTER FOR THE HOLIDAY SOCIAL HERE](#)

NABIP 2024 Capitol Conference

Sunday February 25, 2024 - Wednesday February 28, 2024

Hyatt Regency Capitol Hill

400 New Jersey Ave, NW

Washington, DC 20001

[CLICK HERE TO REGISTER FOR CAPITOL CONFERENCE](#)

[View Preliminary Agenda](#)

NABIP Northeast January Program

January 17, 2024

Brecksville Community Center

Shelley Chornak



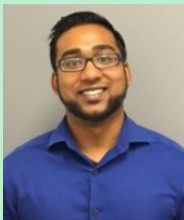
Ingrid Martin



Joanie Keehn



Michael Young



Anthony Budhar



Carla Washko

**1 Community Drive
Brecksville, OH 44141**

Registration 8:45 a.m. | Program 9 a.m. to 10 a.m.

Title – The Professional Client Approach (CE Approved)

Speaker – Marvin Montgomery, Author, Professional Sales Trainer & Coach, Sales Doctor

Registration opening soon!

SEDGWICK



The National Association of Benefits & Insurance Professionals Ohio Chapter (NABIP Ohio) has partnered with Sedgwick (formerly CareWorks) to offer you a valuable member benefit: the NABIP Ohio Workers' Compensation Group Rating Program. If you would like to grow your bottom line by taking full advantage of your NABIP Ohio membership investment, we highly encourage your involvement with this program.

[Click Here](#) for more information

Sedgwick Contact

Dominic Potina

Phone: 614-579-4723

Email: dominic.potina@sedgwick.com

Website: www.sedgwick.com/ohiotpa

NEW MEMBERS



Kathy Troyan, Strachan Novak Insurance

Kelly Acierno, McManamon Insurance



Richard Muccio



Brad Petrella

NABIP

2023 Gold Certified

NABIP

2023 Website Award
Local Chapter

Zachary Freeman, Wiley Insurance Services

If you are interested in becoming an NABIP Northeast Ohio member, please [Click Here](#).

MEMBERSHIP DRIVE



NABIP is running a special deal: Anyone who joins before the end of the year gets \$50 off their initial dues. **Here's the form that must be used to receive this offer:**

<https://link.edgepilot.com/s/32b0e6e4/HiRVAX2cr0WH3-FVPwKRwQ?u=https://nabip.org/media/8997/nabip-2023-membership-application-special-end-of-year-sale.pdf>.

OFFER EXPIRES DECEMBER 31, 2023.

AWARD ANNOUNCEMENT

**NABIP Northeast would like to Congratulate Joanie Keehn on
being awarded the LPRT Soaring Eagle Award!**

There is nothing sweeter than the success that comes from hard work.

Enjoy every bit of it!



To learn more about the Leading Producers Round Table (LPRT) [CLICK HERE](#)

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